



**ALPINE LANDSCAPING**  
**CHAMONIX**  
**SUMMER 2011**

# Company Policy



A.L.C. is a landscaping and maintenance company that aims to work with the natural alpine environment to provide private gardens and outdoor settings that only exemplify this beautiful valley that surrounds us.

Our goal is to provide a quality product that is good value for money. We design gardens with the aim of adding value to a property from both an aesthetic and financial point of view.

KARL MULLEN  
&  
TIM ROXBURGH  
Partners



## MAINTAINANCE TEAM

Andy Cluley  
Lead Gardener

Ross Bradley  
Gardener

Mark Bousseton  
Gardener

Mike Press  
Assistant Gardener

Emily Press  
Accounts &  
Admin.

## SPECIALIST CONTRACTORS

Mathew Bushel  
Tree Surgeon

Cascade Renovations  
Large Construction  
Projects

## CONSULTANTS

Malcolm Pye (NCH)  
Garden Construction  
Expert

Joe Crossley  
Botany Specialist

Benoit Huguet  
City Garden &  
Urban Landscaping  
Expert  
Alpine Specialist

Lynn Atherton  
Horticultural  
Specialist

# Our Experience



## Tim Roxburgh: Partner

After 7 years working in the landscape business in Sydney, Tim began a small landscaping company soon after moving to Chamonix in 2006. Tim has since worked hard maintaining and designing a variety of properties in the valley. His expertise lies in his ability to match the design of a garden to its natural surroundings. and his knowledge on how to maintain gardens at their maximum potential has been a huge asset to the company, Tim prides himself on his many LONG TERM clients and has built personal relationships with many of them.

## Karl Mullen: Partner

With over 20 years experience in the design and construction industry having graduated from draftsman to designer to project manager on both large and small scale projects in Ireland and the UK. More recently Karl has opened a successful advertising business, and he has a vast network of business contacts in the valley.

# Our Experience



## Andy Cluley: Lead Gardener

After moving to Chamonix in 2009 Andy started working with Tim that summer and since then he has learned the business from the grass roots upwards from snow clearing to planting. In the past he has worked for local government maintaining public parks and alike. Also being qualified mechanic he can mend many small problems on site, he takes great pride in his work and to date his work has been exceptional, since becoming lead gardener he has excelled and has proved to us that he is well able to lead the team.

## Emily Press: Administration

Before coming to Chamonix Emily was running a very successful Personal Training business based in Virginiawater, Surrey where she managed a gymnasium and ran a pilates school. Emily's administration, organisation and interpersonal skills enhance our business, Emily is also a graphics designer.

# Recently designed Coupeau Garden



With our premium 1 week maintenance and Improvement Cycle you can have your garden looking like this



# Complete design makeover



Work in progress





# Fence designed and built for hill side Garden



# one of our mature low maintenance gardens





# OUR PRODUCT

# Maintenance Cycle

Maintains the individual property in a standard state

included:

- Mowing,
- Strimming,
- Weed spray,
- Hedge trimming,
- General rubbish/green waste removal

# Maintenance & Improvement Cycle



- Aims to improve the landscape
- Includes all functions of the maintenance cycle.
- pruning, mulching and fertilizing
- Replacing withered plants & re-seeding bare patches of lawn.
- Tailored to each individual garden & clients budget.

# Design Cycle

- Includes the development of a specific design goal at the beginning of the summer season
- Visits are focused on the construction of garden beds, retaining walls, fences, decking
- Garden Architecture, car ports, tree houses, water features and alike.



# Our One Off Visit

- We provide a full health check on all aspects of the outdoor landscape .
- General condition of the garden, provide make recommendations for .
- On the spot improvements and repairs.
- Recommend a suitable product tailored to the clients needs and budget.

# Pricing Structure



Typical Chamonix Chalet  
2 Week Maintenance Cycle  
Rate €57.90 per visit



Summer total €636.90 (11 visits)

Includes Labour 2.5 hours max. all necessary machinery, fuel, fertilizer and weed spray, lawn mowing, strimming, hedge trimming light pruning and bulk vegetation removal.



Typical Chamonix Chalet

2 week maintenance &

Improvement Cycle

Rate €75.00 per visit

Summer total €825.00 (11 visits)

Includes Labour 2.5 hours max. all necessary machinery, fuel, fertilizer and weed spray, lawn mowing, strimming, hedge trimming light pruning and bulk vegetation removal.

## *alpine landscaping*

Quote's Long Term Lawn Maintenance and Presentation. Once a summer full hedge trim and pruning / maintenance of trees.  
Twice summer full hedge trim.

**Quote Number & Name:** 1 "First Hit Summer Maintenance"

**Client Name:** Anne Millar

**Property Name:** Private Residence

**Property Address:** Les Nants, opp rte des rosires, off rue des praz.

**Quote Description:** Initial intensive maintenance on the first hit and any subsequent visits until we are happy with the uniformity and presentation of lawn. Side and bottom of hedges where necessary. Intensive lawn maintenance includes; seeding, rolling, selective weed spray, fertilization and aeration (10 day cycle until desired presentation).

**Materials:** One off purchase paid for by client for ferts, seed and any necessary treatments for summer. Weed spray, fuel, oils and replacement parts for machines are absorbed into costs.

Probably around 60 euros.

**Labor:** Around 5 hours @ 23/ hour = 115

**Notes:** No surcharge is added to materials, just time spent shopping and delivery. All quotes are worked out on a per visit basis in this case, as we don't know how many of each type yet.

**Total:** 175 for first hit Inc treatments, 115 for intensive hits after.

**Quote Number & Name:** 2 Standard 14 day cycle maintenance (before client arrival for the summer)

**Client Name:** Anne Millar

**Property Name:** Private Residence

**Property Address:** Les Nants, opp rte des rosires, off rue des praz

**Quote Description:** Standard maintenance includes mower, strimmer, hedge trimmer (sides and bottoms of hedges where necessary) and weed spray for paths and stairs etc.

**Materials:** NA

**Labor:** Around 3 hours @ 23/hr = 69 / visit.

**Notes:** NA

**Total:** 69euro / visit

**Quote Number & Name:** 2 Standard 7 day cycle maintenance (after client arrival for the summer)

**Client Name:** Anne Millar

**Property Name:** Private Residence



# Typical Quotation



# Our Equipment



## **Name**

Snow Thrower

Honda Lawn Mower

Muuchulloc Lawn Mower

Hedge Trimmer Stil I

Strimmer Ryobi I

Strimmer Ryobi ii

Chain Saw

Scaffolding

Ladder

Wheel Barrow

Safety Equipment

Tree Straps \* 2

Very duty strap winch

Outdoor Spotlight

Grass Seed / salt agitator

Large Rock Drill

Secateurs \* 3

Hohn Deere Mulching mower + attachments

Land Rover utility vechicle + attachments

Hedge Trimmer Stil ii

Strimmer Honda I

Complete weed spray kit \* 2



Since 2006 Alpine Landscaping has successfully managed the outdoor landscapes of a variety of properties in the Chamonix valley. We could happily take you to any number of our clients properties right now and illustrate not only evidence of a quality garden, but also of a long held successful working relationship.

A quality property management company needs an organised, experienced and proven service provider. We believe we can develop a working relationship with management company's that ensures prolonged mutual benefit. With the addition of a new partner and new equipment in 2011, we feel confident in providing an ever improving product tailored to our clients specific needs.